

REQUEST FOR EXPRESSION OF INTEREST (EOI) FOR GOODS DELIVERY SERVICE TO SAFARICOM ETHIOPIA ON A MANAGED SERVICE MODEL

BACKGROUND

Safaricom Telecommunications Ethiopia PLC (Safaricom Ethiopia) is seeking to identify qualified and experienced logistics service providers to support its operations within regions. The services required include the transportation of goods via dedicated trucks, non-dedicated shipments, and air shipments along with loading/offloading, labeling, and packaging services within the specified region listed below.

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|----------------------|---------------------------------------|
| 1.Addis Ababa (city) | 8.Harari Region |
| 2.Oromia Region | 9.Afar Region |
| 3.Amhara Region | 10.Southwest Ethiopia Peoples' Region |
| 4.Tigray Region | 11.South Ethiopia Regional State |
| 5.Sidama Region | 12.Central Ethiopia Regional State |
| 6.Dire Dawa | 13.Gambela Region |
| 7.Somali Region | 14.Benishangul-Gumuz Region |

All services must ensure cargo safety, timely delivery, compliance with regulations, and real-time visibility of shipments.

REQUIREMENTS

EOI submissions should include:

- Company profile including years of experience and areas of operation.
- Detailed list of services offered (indicate all applicable: trucking, consolidation, air freight, loading/unloading, labeling, packaging).
- Fleet, facilities, and equipment overview.
- Staffing capacity and qualifications.
- Safety and quality assurance measures.
- List of branch of offices
- List of major clients and references.
- Relevant certifications or industry affiliations.

SUBMISSION OF RESPONSES

Interested suppliers should submit their response, comprising the documents listed above and the statement of compliance to the following email addresses

bids@safaricom.et no later than **16 May 2025, at 5 pm.**

All submissions to email should be less than **20MB** in size, and if larger should be shared on a Google Drive link.

Please indicate the mail title as **“Provision FOR GOODS DELIVERY SERVICE Please list the regions “**

NEXT STEPS

Once the responses are received the further process will follow the steps below.

- 1.Review of submitted Expressions of Interest
- 2.Prequalification of shortlisted suppliers
- 3.Issuing 'Request for Proposals' to pre-qualified suppliers.

NOTE the following:

- Only the suppliers that meet our minimum requirements will be considered for further discussions.
- No prices should be provided with this EOI.
- The receipt of the response shall not bind Safaricom to any contractual agreements with the prospective bidder. Such arrangements shall only come in place once a tender process has been completed, and an award issued to a successful bidder after technical evaluation.
- Any costs associated with preparing and submitting the response to the EOI shall be borne by the respondent.

NOTE:

Safaricom Ethiopia reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions will be final, and no correspondence will be engaged in, other than to inform the bidders of the outcome of the process. Safaricom Ethiopia and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the documents and information submitted in connection with this application.